

Co-Creator of Diagnostic Ecosystem

# FAPON IVD Ecosystem

# An Innovative Strategic Alliance That Empowers Our Partners



# About Fapon Biotech

## Empowering Timely, Accurate and Affordable Diagnosis for All

#### 21 +

years of R&D experience and technology and accumulation

1300 +antigens, antibodies, enzymes

530 +technology patents

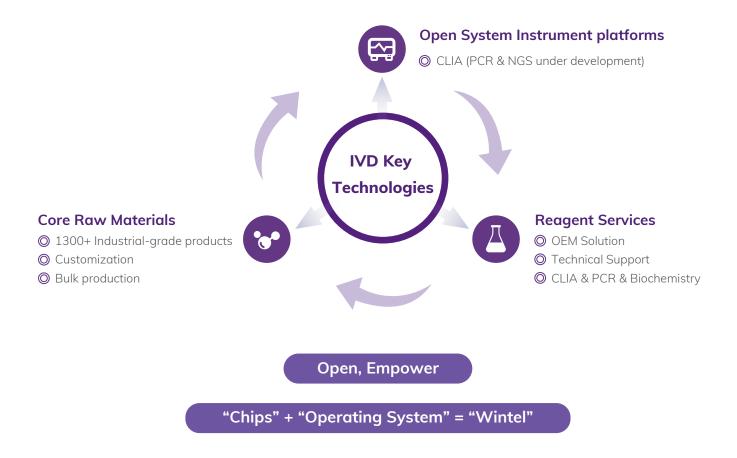
 $80,000 + m^2$ lab and manufacturing spaces

1000 +global business partners



# **Comprehensive IVD Chemiluminescence One-Stop Solution**

Being dedicated to the IVD up stream raw materials filed over 21 years, Fapon Biotech has established a comprehensive technology platform and formed a wide range of products line. Meanwhile, to better serve our worldwide partners and community, we are committed to be a Contributor of Diagnostic Ecosystem.



# IVD Industry Chemiluminescence Conundrums



# Lack of Medical Manufacturing Capability

- Unable to respond to major health emergencies, such as the COVID-19 pandemic without independent medical manufacturing capacity
- No Bargaining Power when purchase import products

#### **Expensive Import Products**

 Imported IVD products are expensive, results in high patient medical cost and high pressure to national healthcare affordability



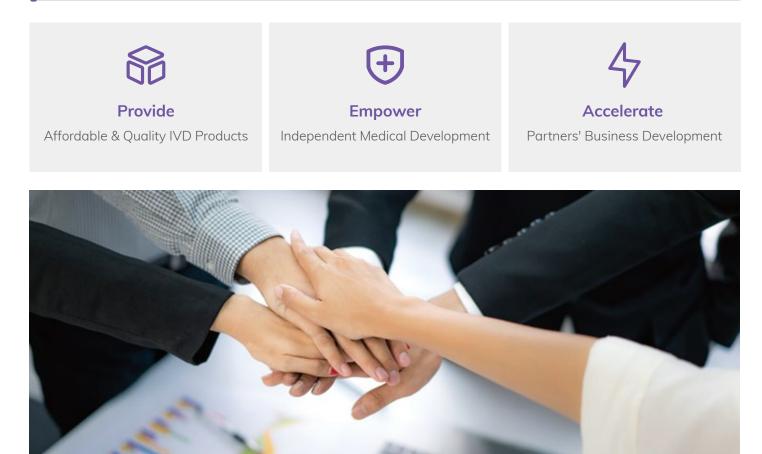
#### Long Break-Even Cycle

- Large initial investment
- Long R&D to Product commercialization cycle, big manufacturing and marketing cost

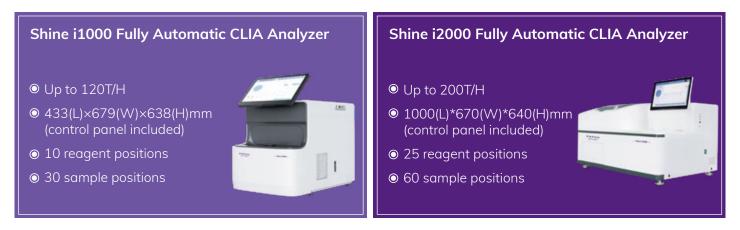
### **High Technology Barrier**

- Interdisciplinary instrument technology that requires long term experience
- High Cost and long cycle for developing multiple CLIA Core Raw Materials and Reagents
- Difficult to Recruit and Train Core R&D Specialist

# Our Vision: to overcome the difficulties for our Partners



## CLIA Analyzers



- $\checkmark$  First result within 15 min, Batch CV  $\leq$  3%
- 🗹 Benchtop, compact, highly integrated control panel with machine
- ☑ Compatible with AE/AP/HRP/ABEI CLIA assay protocol
- $oxedsymbol{\boxtimes}$  Incubation, washing and detection all-in-one with improved detection efficiency

## Reagent Services

FAPON ecosystem can provide 100+ CLIA reagents supplied from Fapon Biotech and Reagent Partners



## Core Raw Materials

Supply High Quality CLIA Core Raw Material to worldwide partners



# FAPON Ecosystem R&D / Manufacturing Empowerment



#### **Manufacture System**

Manufacture system construction assistance and support.



#### **R&D Co-Development**

Research and Develop Innovative Raw Materials/ Biomarker/ Reagents etc. with partners to achieve better success together



#### **Registration Support**

NMPA/CE product registration support. Help to shorten product launch time.



#### **Global Marketing**

Free reagent product promotion to all FAPON Ecosystem Members Worldwide.



### **After-Sales Service**

Quick Response to service request.



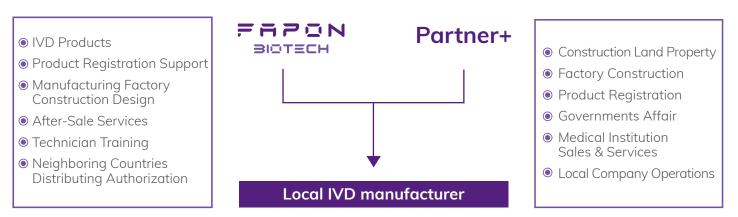
## e-Commerce Platform

Order and Sell on the e-Commerce Platform, fast, easy and convenient.

# FAPON Ecosystem Overview



## Combine the Strength of both side and achieve a Win-Win Cooperation



### To Develop Independent IVD Manufacturing Ability in your Area



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